



# AFTAB ALAM (Sales Specialist)

ASPIRING TO SERVE IN SALES ORGANIZATION & CUSTOMER SATISFACTION

## Education

- 🇮🇳 Guru Dronacharya- Delhi
  - B.Sc Pursued from IGNOU

## Work Experience

- Dec 2017- Present Experience from APPLE (Channel Play-Gurgaon) as an iPro.
- 8 Month Experience from OPPO as an OSR -Oppo Sales Representative.
- 2.5 Years' Experience from GIONEE as RSP- Retail Success Partner - Salesperson.

## Achievements

Certification for Maximum Sales In North India Region  
Certification For Sales Achievement  
Certification for Best Customer Service

## Skills

- ✓ Product Knowledge, Product Information, Product Sales
- ✓ Sales Goals, Special Orders, Company Products
- ✓ Customer Service Specialist
- ✓ Online Platform, High Volumes, Sales Events
- ✓ Handlings The customer Complaint, Telephone calls
- ✓ Solving Customers Troubleshooting and giving them Best Solution, Team Management
- ✓ New Customers Handlings
- ✓ Potential Customers, Current Sales, Product samples
- ✓ Communication -Delivering Soft Skills to Close the sales
- ✓ Sales Floor, Security practices, Sales Reports, Inventory Controls, Administrative Tasks
- ✓ Customers Prospective
- ✓ Promotional Materials, Promotional Campaigns, Customer Orders
- ✓ Ticket Sales, Business Development, Customer Base, Retails Sales, VIP, Store Promotions
- ✓ Strong in New Technology Updates Adaption

### CAREER OBJECTIVE

I am a keen observer and a learner too and now aspiring to achieve the position of "Sales Specialist" in your esteemed organization, I can utilize my expertise in the field of Sales and Maintaining Customer experience, thereby contributing to the growth of the organization responsible individual looking to fill the position. Eager to learn and ready to work hard to attain customer satisfaction through the utilization of my dynamic and warm personality and customer service protocols.

### CONTACT

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 - <http://linkedin.com/in/aftab-alam-b36703237>

### PERSONAL INFORMATION

**Father's Name:** Mr. Mansoor Alam

**D.O.B:** 12 March 1996

**Nationality:** Indian

**Marital Status:** Married

**Language Known:** English & Hindi (Fluent)