

chandan kashyap

11/26/2020

indian



CONTACT

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SKILLS

- MS OFFICE, MS WORD, EXCEL.
- FRENCH LANGUAGE COURSE.

WORK EXPERIENCE

06/2019 - 08/2020

RESTAURANT MANAGER

INDIAN ESSENCE ART BANGKOK

- To plan and carry out operations of store so as to maintain smooth functioning of the store with focus on sales up gradation by maintaining high standards.
- Responsible for control day to day operations by scheduling labour, order food & suppliers and developing restaurant team.
- Control P & L statement by following cash / control security procedures, maintaining inventory, reviewing financial reports and taking appropriate actions.
- Responsible for maintaining MIS reports like usage of food cost, food wastage, sale reports and maintaining all KPI of Restaurant.
- Recruit, interview & hire team members, conduct performance appraisal, take discipline actions, motivate & train.

09/2015 - 04/2019

RETAIL STORE MANAGER

LANDMARK INTERNATIONAL UAE GROUP

- Handling koton store in DUBAI MALL (7,600 sq, ft) with the budget of 6.5 million for the year.
- Responsible for adherence of company SOP on daily process in order to continuously improve sales through up selling, quality service and visual merchandising.
- Achieving annual sales target for the store by continuously monitoring and coaching the team of sales professional by doing BOC & EMT training.
- Responsible for improving the conversion ratio IPC, ATV, for the store.
- Responsible for analysis the weekly reports and make action plans for non selling and selling categories.
- Monitoring competitors activity and share feedback to the Area manager to improve business.
- Ensuring the timely fulfilment of requirements and maintaining adequate and relevant stock levels at the store.
- Responsible for achieving MS shopping results bench mark 91% for the store.
- Handle management visits share feedback to the Area manager how to increase the business and support require from back end team.
- Conduct operation audit to check & ensure adherence to SOP.
- Creating awareness for driving the process improvement strategy & methodology, ensuring maximum operational efficiency.

12/2011 - 08/2015

ASSISTANT SALE MANAGER (FOREX DEPARTMENT)

THOMAS COOK (I. G. I AIRPORT NEW DELHI)

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09/2009 - 12/2011

RESTAURANT SHIFT MANAGER

DOMINO'S PIZZA

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01/2005 - 04/2006

BREW MASTER

CAFE COFFEE DAY

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01/2004 - 01/2005

SALE TEAM LEADER

MC DONALDS

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EDUCATION

01/2009 - 01/2011

Master's degree

A. I. H. M INSTITUTE OF HOTEL MANAGEMENT

● MBA IN SALE & MARKETING

03/2006 - 03/2009

Bachelor's degree

J. I. M. S INSTITUTE OF MANAGEMENT STUDIES

● BSC IN HOTEL MANAGEMENT

03/2006 - 09/2006

Associate degree

J. I. M. S INSTITUTE OF MANAGEMENT STUDIES

● FRENCH LANGUAGE COURSE

10/2007 - 03/2008

Associate degree

ASHOK HOTEL NEW DELHI

INDUSTRIAL TRAINING IN 4 DEPARTMENT OF HOTEL

SELF-EVALUATION

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NEW DELHI
20Oct 2020