

# CURRICULUM VITAE

**SANER PARAG RJENDRA** B.E (E&TC), MBA (Marketing & Operation)

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## **Career Objective:**

To establish myself with organization as a professional associate, that provides a promising Career opportunities and growth. Where, I would be able to offer my services to organization to the best of my abilities for mutual excellence.

## **Educational Qualification:**

Qualification	Name of School/ College	Board/ University	Year	Result
MBA (Marketing and Operations)	IMED, Pune.	BVDU,Pune	2020	8.47 CGPA
B.E. (E&TC)	RCPIT, Shirpur.	North Maharashtra University.	2017	7.52 CGPA
H.S.C	R.D.M.P.Jr. College, Dondaicha, Dist. Dhule	Maharashtra State Board	2013	70.67%
S.S.C	R.K.Chitale Madhyamic Vidyalaya Deopur,Dhule	Maharashtra State Board	2011	65.76%

## **TECHNICAL SKILLS:**

**Business Analytics:** Global Master Certificate in Business Analytics From Michigan State University

## **SUMMER INTERNSHIP:**

**Aditya Birla Capital:** Aditya Birla Capital Ltd. Is the financial services stage of the Aditya Birla Group. I had done 2 month of internship in that my role during the internship at Aditya Birla Capital is insurance sell executive.

## **EXPERIENCE:**

- 1) Worked in MakeMyTrip Ahmedabad, MakeMyTrip is an Indian online travel company which provided Hotel services. I worked for 5 months as Customer Service Executive in the HDPS department on E-mail process.

- 2) Worked in Paranjape Scheme Construction Ltd. I worked for 5 month as Management Trainee in sales.
- a. New client acquisition and pitch them product, plan, layout, module and pricing.
  - b. Building client relationship.
  - c. Identify & Developing new channel partners.
  - d. Meeting channel partners on constant basis to enhance relationship with the company.
  - e. Profile includes sourcing & closing both. Basically it is B2B and B2C job.

### **MAJOR PROJECT:**

**Title:** WEATHER INFORMATION DISPLAY.

**DICRIPTION:** A Weather Information Display is a device that collects a data related to the Weather and Humidity using a sensor. **(Project paper is added in to the “International Journal of Creative Research Thoughts.”**

### **WORKSHOP AND SEMINARS:**

- Participated in “**Industrial Approach in Electronics**”, conducted by Electronic study center In RCPIT 2015.
- Delivered a Seminar on ‘**Voice Morphing**’ at RCPIT in 2016.
- Delivered a Seminar on ‘**Electronic Skin**’ at RCPIT in 2017.
- Delivered a Seminar on ‘**Law of Demand**’ at IMED in 2019. • Delivered a Seminar on ‘**Product Life Cycle**’ at IMED in 2020.

### **ACHIEVEMENTS:**

- Participated in ‘**National Cadet Course (NCC)**’ in 2008-09.
- Represented ‘**District Level Football**’ competition in 2009.
- Represented ‘**District Level Football**’ competition in 2010.
- Represented ‘**College Level Cricket**’ competition in 2019.

### **PERSONAL DETAILS:**

- Date of Birth: 23/10/1995
- Address: Puraniks Abitante, Near Crystal Honda, Bavdhan, Pune-411021.
- Language Known: English, Marathi, Hindi.

(Saner Parag Rajendra)

Date: