



## PERSONAL INFO

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## SKILLS

|         |           |
|---------|-----------|
| c       | ● ● ● ● ● |
| MAT LAB | ● ● ● ● ● |
| basic   | ● ● ● ● ● |
| css     | ● ● ● ● ● |
| xilinx  | ● ● ● ● ● |
| sales   | ● ● ● ● ● |

## CERTIFICATIONS

BASICS OF C

## LANGUAGES

HINDI ENGLISH

BENGALI

## INTERESTS

- Traveling
- Collecting
- Video Games

# PRAVEEN YADAV

Business Development Executive

## EXPERIENCE

- Business Development Executive** (Dec 2019 - May 2020)  
BYJU'S  
Responded to customer requests via telephone and email and effectively answered questions and inquiries And call the customer to fix an appointment and then provide them a career counseling and brief intro about product
- Intern** (May 2017 - Aug 2017)  
Utkal Alumina Industries Limite  
Distributed Control System  
PLC
- Marketing Trainees** (May 2018 - May 2019)  
Kalam digital marketing  
Create and maintain tracking reports of digital and traditional marketing efforts  
Assist in the creation of signage, mock-ups, email campaigns, and social media content  
Seek and analyze competitor marketing material and digital content  
Develop new social media campaigns, considering current and planned promotional activities  
Monitor social channels and respond to feedback, questions, and concerns  
Assist in planning and staffing of trade shows  
Provide administrative support to staff when required

## EDUCATION

- b.tech(B.Tech/B.E(Electronics/Telecommunication)) - 62%** (May 2015 - May 2019)  
Abdul kalam technical university Hindustan institute of technology and management
- 12(pcm) - 68%** (May 2012 - May 2013)  
Kamla Nehru institute of child education
- 10(Science) - 70%** (Apr 2010 - May 2011)  
Saraswati Vidya Mandir

## PROJECTS

- home automation using esp82666** (May 2016 - May 2017)  
controlling home devices using internet and esp8266 from anywhere on earth and also fix the issue and add google assistant and other AI like Amazon Alexa to control them also with voice command through your phone
- Home automation using raspberry pi 4** (May 2016 - May 2019)  
controlling home devices using internet and esp8266 from anywhere on earth and also fix the issue and add google assistant and other AI like Amazon Alexa to control them also with voice command through your phone and also increase no devices and internet flexibility bug fixing over internet problem caused in devices

## AWARDS

- District level sports**  
chess competition
- District level G.K.**  
District level
- GYAN JYOTI**  
UNIQUE SCIENCE PROJECT BASED ON GOOGLE ASSISTANT

# Experience

- **Sr. Business development Executive** (aug 2020- present now )

**Unacademy**

Connect with learners and pitch him USP of Product and Probe them after that convert them into paid member using their activity history and interest

Deal with Lerner preparing for upsc, state,psc, ssc, gate/ese, iit/net and k12 segments