Faizan Ali

Customer Service Executive

Goal-oriented Sales Service Representative equipped with strong customer relations and inventory management skills. Flexes with changing demands and unique customers' needs to deliver customized solutions and maximize company profit.



Work History

Address

Lucknow, Uttar Pradesh, 226022

Phone

+91-9305303128

E-mail

faizanali2707@gmail.com



Account management

Strategic sales

knowledge

2023-02

2022-07

Customer Service Associate 2022-08 -

FIS BUSINESS SOLUTIONS PVT-LTD, Gurgaon, Haryana

- Maintained customer satisfaction with forward-thinking strategies focused on addressing customer needs and resolving concerns.
- Answered customer telephone calls promptly to avoid on-hold wait times.
- Responded to customer requests for products, services, and company information.
- · Generated new sales leads to achieve and exceed monthly sales goals.

2021-01 -Customer Service Representative

Concentrix India, Gurgaon, Haryana

- Answered customer telephone calls promptly to avoid on-hold wait times.
- Provided primary customer support to internal and external customers.
- Updated account information to maintain customer records.
- Utilized customer service software to manage interactions and track customer satisfaction.
- · Handled customer inquiries and suggestions courteously and professionally.

Inbound and outbound calling Crossfunctional team collaboration



English Advanced (C1)

Hindi

Bilingual or Proficient (C2)



Education

Bachelor Of Commerce: Accounts And 2019-04 -2022-12 **Business**

University of Kalinga - India

2018-04 -Higher Secondary (HSC): Accounts 2019-03 **And Business**

S.P.V College - India