

Vishal Parate

PROFILE

Young Graduate with sound business knowledge, communication and leadership skills Seeking Employment in your prestigious organization that offers positive atmosphere to learn and grow with new skis for betterment of the organization.

PERSONAL DETAILS

Birth date

05/03/1998


Nationality


INDIAN

Address

R-5526 Navnit lal society , sutar na kar khana, naroda, ahmedabad.

CONTACT

 vishalwolverine85@gmail.com

 8780143384

WORK EXPERIENCE

MEESHO (FARMISO)

SALES EXECUTIVE

- Direct field marketing.
- Doing cold calling.
- Responsible for assigned sales targets.
- Goals set for centres month on month, maintaining relationship with target customers, customer service, ensuring high rate of sales support and sales.
- Maintain customer records, carry sales visits and acquire new customers Give a brief about the product, features and benefits to the customers Build and maintain relationships with customers
- Manage customer relationships and solve customer queries on field visits.
- Sales Executive will train and support clients to use Company mobile app.
- Maintain good relation with client.
- Closing business deals.

From - Until

TATA MOTORS

CRO

- Problem Solver
- Excellent Listing Skills
- Relationship Building
- Maintains a wide contact network of customer service and customer experience professionals.
- Excellent corporate communication and presentation skills.
- Believes strongly in ongoing training for all customer service associates.
- Enjoys interacting with customers to get their opinions.
- Often spends hours in competitor facilities to analyze their processes.
- Completely dedicated to creating the ideal customer experience.

From - Until

EDUCATION

Asia pacific institute of business management

BACHLOR OF BUSINESS ADMINISTRATION

From - Until

Lion H.L shah higher secondary school

XII HSC
69%
2018

From - Until

Lion H.L shah higher secondary school

X SSC
65%
2015

From - Until

TECHNICAL SKILLS

MS OFFICE STRATEGIC PROSPECTING SKILLS

ACHIEVEMENTS & AWARDS

I have done event managements works for various company like ULTIMATE POP SHOW , WEEKEND WINDOWS,

ENCORE THE CONCERT WTH MTV , RED BULL TOUR BUS.

I have always been Head in Event Co-odinators in co curricular activities and management.

INTERESTS

- ✓ Business Development
- ✓ Sales & Services
- ✓ Team Management
- ✓ Research & Development

PERSONAL STRENGHTS

- ✓ Good Communication Skill
- ✓ Leadership Quality
- ✓ Dedicated Towards Works
- ✓ Target Achiever
- ✓ Quick Learner & Result Oriented
- ✓ Positive Attitude with Sense of Responsibility