

# ARSHAD KHAN



## CONTACTS :



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## OBJECTIVE :

**To work in a competitive and challenging environment of retail world and achieve excellence through hard work, dedication and contribute the best of my efforts to achieve the goals of the organization.**

## EXPERICENCE :

### **GSA Pvt. Ltd. (Sales Executive) : Jun' 2017 to Aug' 2018**

- Selling and providing Insurance for Mobile
- Responsible for customer data base management
- Involved in store level marketing activities

### **Gadget League (Sales Executive) : Sep' 2018 to Mar' 2020**

- Selling & Demonstrating electronic accessories & allied products.
- Maintaining sales and inventory reports
- Ensuring high attach rates amongst computer peripherals
- Providing trainings to staff about the IT Accessories

### **Tresor Systems Pvt. Ltd (Sr. Sales Executive) : Oct' 2020 to Dec' 2021**

- Selling and Demonstrating Mac, iPad & Apple accessories.
- Providing holistic solutions by identifying needs of customers.
- Training the virtual team in store on Apple products & accessories.
- Ranging right kind of inventory in the store based on demand & supply.
- Maintaining Plano hygiene in store in line with Apple standards.
- Implementing ground level branding and merchandising in store.
- Work with the Apple Premium Store.
- Work with Marketing team to ensure consistent lead generation.
- Train new salespeople to ensure success.
- Manage day-to-day performance of all sales team members and deliver reviews.
- Work with sales leadership to generate ideas for sales contests and motivational initiatives.
- Solve customers escalations.

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**SKILLS AND STRENGTHS :**

- Easily adaptable to changing circumstances
- Determination to achieve goals & willingness to re-learn.
- Punctuality & Patience are aspects of my personality.
- Always ready to take on responsibility & believe in teamwork.
- Knowledge of Mac and windows operating systems
- Ability to work under stress and in Multi-Tasking Scenario, Good communication skills, Excellent interpersonal skills, Time Management and Team building skills.

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**EDUCATIONAL QUALIFICATION:**

- Higher Secondary from CBSE Board.
- Pursuing Graduation from DU (B.A)

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**VOCATIONAL ACTIVITIES :**

**Cankids NGO**  
Spreading awareness against Cancers in Children

**PERSONAL DETAILS :**

- Father's Name : Mr. Abdul Jabbar
  - Date Of Birth : 22nd July, 1997
  - Languages Known : English & Hindi
  - Hobbies : Reading Books & Playing Cricket
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