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## SUMMARY

Secure a responsible career opportunity to fully utilize my training and skills, While making a significant contribution to the success of the company. and Organized and dependable candidate successful at managing multiple priorities with a positive attitude. Willingness to take on added responsibilities to meet team goals.

## SKILLS

- Customer relations
- Dispute resolution
- Accounting and finance
- Microsoft Word and Excel
- Target and sales-driven

# Banti Gupta

## EXPERIENCE

August 2022 - December 2022

**Senior Relationship Manager Icici Securities Ltd. | Pune**

- Worked with clients to address and respond to client and partnership management issues.
- Researched current trends to identify prospective customers and determine specific needs.
- Monitored issues carefully and reached out to customers to provide immediate resolution and maintain satisfaction.
- Help clients to enhanced their portfolio
- Recommended new products to clients and maintained solutions-oriented problem-solving for long-term client relationships.
- Evaluated finances to assess budget and controls and identify areas for improvement.

## EDUCATION

2022

**Master of Business Administration | Finance**

Indira Institute of Management, Pune, MH

2019

**Bachelor of Business Administration | Financial Management**

Sinhgad College of Science, Pune, MH

## CERTIFICATIONS

- Equity Options
- Financial Markets Beginners Module
- IRDA
- Mutual Fund VA

## LANGUAGES

Hindi, English, Bengali: : First Language