Curriculum Vitae of Sahid Beawarwala

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Objectives

To obtain a challenging position with a career growth potential in a reputed firm to utilizes my education and experience for efficient growth of the firm. Use of my knowledge in practice and learn more from experience to become more effective and efficient, through continuous hard work and devotion to my work.

Educational Details

Degree	Institution	University	PERCENTAGE	Passing Year
B.Com	Maharshi dayanand (Ajmer)	MDS University	70%	MAY 2015
H.S.C. (Commerce)	Ankur school	G.H.S.E.B.	52 %	JULY 2011
S.S.C.	Diwan Ballubhai School	G.S.E.B.	51 %	MARCH 2009
Computer Kno	wladaa			

Computer Knowledge

Complete knowledge in computer operating system with MS Office, And complete internet knowledge.

Personal Details		
	26 th September 1993	
Date of Birth		
	Male	
Gender		
	Married	
Marital status		
	Indian	
Nationality		
	Gujarati, English & Hindi	
Language Proficiency		
Hobbies/Interests	terests Listening Songs Reading Books playing cricket	

Work Experience		
Company Job Profile Duration	: Atlas Radio Traders (Vodafone Corporate) : BDE : July 2015 to 23/02/2016	
Reference Contact No	: Mr. Urvashi macwan : +91-9909957165	
Company Job Profile Duration Reference Contact No	: Swiss Enterprise. : Accounting : March 2016 to : Mr. Rashidahmed : +91-9374935533	
Company Job Profile Duration Reference Contact No	: SBI Life Insurance Company Ltd. : Development Manager : March 2017 to May 2022 : Mr. Rupen Shah : +91-9825412227	
Company	:SBI GENERAL INSURANCE LTD	
Job Profile	Business Development executive	
Duration	June 2022 to December 2022	
Reference	:Prashant Meghani (Branch Manager)	
Contact no	:9662048815	

Duties :

I was taking care of account of SME and multinational companies in gujarat to provide CUG connection and data card in all companies.

In SBI LIFE and SBI GENERAL work role was same, I was joined on march 2017 as sales officer in sbi life positioned and promoted to development manager at the time of leave I was agency manager. Key role of profile to recruit the agents through various field and develop and train them and do insurance business calls with them on field

I have knowledge of making reports daily joints calls on field with clients.

Daily activity tracking reports and other master of computer work to make reports and data presentation skills and all. I have also learned and handled accountancy and accounting

Organizational Skills

- □ Out standing communication and interpersonal skills, with the ability to form effective working relationship.
- □ Team player with strong work ethic and attention to details.
- Ambitious and motivated to become an industry or corporate expert. Customer
- handling
- □ Skilled in gathering and interrupting information and advising clients on which insurance to buy.
- □ Confident hardworking enthusiastic person with sound telephone etiquettes.

Excellent analytical customer service and insurance products sales skill. Areas of interests

Expanding Business, Making good relationship with customers.

Assessing insurance needs of customer and calculating amount to be ensured.

Declaration

I hereby declare that above information given is true to the best of my knowledge.

Sahid Beawarwala