

**Rajuhusain Mohammad Shaikh**

rajushaikh526@gmail.com

8369362504

## **SUMMARY**

---

Sales and Customer service professional with 7+ Years experience.

## **CAREER OBJECTIVE**

---

I am seeking an opportunity in a company where I can use my experience and education to help the company meet and surpass its goals.

## **SKILLS**

---

**Excellent Organisational Skill**

**Superior Customer Service Skill**

**Strong Mathematical Skill**

**Team Work Skill**

**Honesty and Integrity**

**Microsoft Office( Excell, Word & Powerpoint)**

**Proven Communication Skill**

## **EXPERIENCE**

---

Mar-2018 - Till Today

**Oppo Mobiles India Pvt. Ltd.**

Oppo Experience  
Consultant

- Maintain knowledge of multiple brand mobile phones and compare with confidence to customer.
- Familiar with all available phones and upcoming models.
- Explain options to customers and recommend best fit choices.
- Offer accessories and phone insurance to improve sales total.
- Collaborate in team environment to ensure work is evenly distributed, Customer efficiently served and revenue opportunities are maximized.

Jan-2016 - Feb-2018

**Vivo Mobiles India Pvt. Ltd**

Vivo Brand Advisor

- Merchandised store displays to keep store environment visually appealing and optimized for equipment promotion.
- Answered customer questions and addressed service issues.
- Sold a wide range of phones and accessories to customers.
- Assisted customers in selecting the product that best fits their lifestyle, preferences, and personal need.
- Easily handle technical tasks such as transferring contact and photos and setting up new phones with updates and account connections.

May-2014 - Nov-2015

**Serco Global Services Pvt. Ltd.**

Customercare Service Representative

- Provide outstanding customer service, data entry, and exceeding all customer service expectations.
- Handled customer inquiries, complaints, and service requests.
- Handle complex problems and worked with customers to ensure all discrepancies are resolved quickly.
- Calm angry callers and locate resources for problem resolution.

## PROJECTS

---

Project Name: Bajaj Finance Consumer Durable Loan

Project Duration: 6 Month

Project Name: Money Market

Project Duration: 6 Month

## EDUCATION

---

Degree/Course	Institute/ College	University/ Board	Percentage/ CGPA	Year of Passing
Master Of Commerce	Laxman Devram Sonawane College	Mumbai University	74.19 %	2021
Bachelor Of Commerce	Laxman Devram Sonawane College	Mumbai University	51.36 %	2017
H.S.C.	K.M. Agrawal College	Mumbai Board	51.67 %	2010
S.S.C.	Bhaskar Hindi English High School	Mumbai Board	78.30 %	2008

## STRENGTHS

---

Self Motivated, Flexible, Positive Attitude, Willingness to Learn

## HOBBIES

---

Reading Books & Watching Web series

## PERSONAL DETAILS

---

Address 01, Shinde Gawali Chawl, Near Shani Mandir, Atali, Ambivali, Kalyan.  
Thane, Maharashtra, 421102

Date of Birth 28th May 1993

Gender Male

Nationality Indian

Marital Status Married

Languages Known English, Hindi & Marathi

## DECLARATION

---

I hereby declared that all the above information is correct and best of my knowledge.

Rajuhusain Mohammad Shaikh