RESUME

Name : Sudhir Kumar Sharma
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Career Objective:

I am looking for the challenging job career where I can utilize my talent & knowledge for the organization.

Work Experience:

1. **Unicorn Info solution Pvt.Ltd (Apple Premium Reseller in India)**
   Designation: Senior sales executive (2012-2019)
2. Nubox apple store Faridabad
   Designation : Sales manager
   Oct 2020- currently working

Job Role:

- **Customer Handling:** Interaction with client to execute best business. Understand customer requirement & fulfill it. Objection handling of customer.
- **Product Training:** Training about new product, software new launch features about the product to the staff of 6.
- **Merchandising:** Taking care of store merchandising, product display, accessories display. New product demo installation as per planograms & apple guideline.
- **Demos:** Giving product demos (Of IPhone, MacBook, IMac) to the customer as well as new joiners.
- **Maintaining Report:** Making all sales report, audit report, staff rosters, closing &opening report monthly staff performance report.

Achievements:

- **IOS Technical training (October 2013).**

- **Apple Product Professional (December 2014).**

- **Awarded as a most Promising Employee of the company (April 2014).**

- **Awarded as a Best MacBook & Accessories seller (July 2018).**

- **Set a Benchmark highest selling of 1cr sale(pure retail sale) in 1 month duration (December 2018).**

Job Role:

- From greeting customers, answering queries ,offering assistance, suggesting product providing product information

Key Strength:

- **Active listening**

- **Excellent communication**

- **Time Management**

- **Objection Handling**

- **Demo Skills**

- **Quick learner**

Academic Qualification:

- **Graduation from U.P University**

- **12TH Passed from U.P University**

- **10th Passed from C.B.S.E Board**

Personal Details:

Father Name : Mr.Jai Shanker Sharma
Date of Birth : 10th July 1992
Language Known : English,Hindi

Sudhir Kumar Sharma.