
Amal Bose

B -1069/3 GTB NAGAR KARELI ALLAHABAD
8126913733 , 7905091077 | amalbs585@gmail.com

Personal Details

- Date of Birth : 04/03/1989
- Marital Status : Married
- Gender : Male
- Fathers name : Late Mr Shyamal Bose

Objective

I am looking for a challenging job with a rapidly growing organization that can provide me with a range of goals and job objectives within a contemporary and economical business setting. Sales professional with 9+ years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Associate role in your company.

Education

- **Kanpur University**
B.com 2012
- **UP BOARD**
Intermediate 2007
- **UP BOARD**
High school 2005

Experience

- **Channelplay** 12/8/2014 - Till now
IPHONE SOLUTION CONSULTANT (IPRO)
Apple products as a Sales Experience Consultant .
* Achieving sales target assigned by brand.
* Preparing Stock report, Stocktake & Sales report for the brand.
* Handling customer issues & service center. *Managing to keep the sales share high.
*Keep myself updated in APPLE PRODUCTS by involving in SEED .
- **Ikya pvt Ltd** 14/06/2013 - 14/08/2014
SEC (SALES EXPERIENCE CONSULTANT)
Samsung Mobile as a Sales Experience Consultant
* Achieving sales target assigned by brand
* Preparing Stock report, Stocktake & Sales report for the brand along with competition data
* Handling customer issues & service center. *Managing to keep the sales share high
- **People concept pvt ltd** 4 /04/2010 - 12/06/2013
Senior sales person (Nokia)
Nokia Mobile as a sales Experience Consultant
* Achieving sales target assigned by brand .
* Preparing Stock report, Sales report for the brand.
* Educating customer on services .
* Focusing on market share .
* Handling customer issues & service center. *Managing to keep the sales share high.
- **PVR CINEMAS** 10/3/2009 - 21/02/2010
ENTERTAINMENT SERVICE PROVIDER (ESP)
Ticket & Cash Counter handling.
Guide our patrons to there Seat & Auditorium.
Inspection of auditorium & taking care our patrons, and provide them best experience by our services.
- **McDonald's** 19/04/2007 - 4/05/2008
Crew Member
Front Counter & Cash Counter handling.
Plan to achieve daily target of restaurant.
Preparing food with in time & Taking care of hygiene in restaurant.

Skills

- Teamwork
- Problem solving
- Decision making
- Customer Service
- Sales
- Leadership
- Handling Conflict
- Office Administration
- Monitoring

Achievements & Awards

- Apple certified by 3 times.
- Awarded by Silver Batch send by apple.
- Awarded Best Promoter for Samsung S5 Series in 2014.
- Awarded Best Promoter for Samsung Note 3 in 2013.
- Certified for Windows mobile by Nokia 2012.
- Top Perfomer as ESP in PVR CINEMAS
- Expert in french fries.
- Best crew for floor management
- Best hygiene crew member of the month.

Interests

- Cricket match watching and playing
- Music listening
- Surfing internet , new gadgets update , automobile

Languages

- Hindi / English/ Bengali