**Ramesh Mailare**

**P:** (+91)9930410402 | **E:** romirbm@gmail.com

**SUMMARY**

Strategic marketing professional with thirteen years’ experience seeking a competitive, challenging, and rewarding position within a company that encourages creative thinking ability, good analytical reasoning and people management skills

**SKILLS & EXPERTISE**

Project Management • Strong organizational and documentation skills. • Branding / Rebranding • Event Management • Exceptional interpersonal skills. • Direct Marketing • Public Relations • Effective verbal and oral communication skills. • Digital Media Marketing Cold Calling • Negotiation • Consultations • Client Acquisition • Team Management • Customer Relationship Management • Windows 10, Microsoft Office XP

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| **E X P E R I E N C E**  |

|Klass Electronics Pvt Ltd, Tortola, Virgin Islands (British) 2018 – Present

Sales and Marketing Officer: Assists with orders and product inventory

Provides quality customer service on a daily basis with sales and any inquiries in reference to other supplies and/ or packages that are for sale in each department

Maintains incoming merchandise as well as a clean and organized work environment

Maintained a clean and organized work environment to allow customers the best shopping experience

| Nowfloats.com Mumbai, India 2016 – 2018

Senior Executive-Sales and Operations

Developed, managed, and ensured sales reports and other internal information was provided to the sales organization through an iterative set of dashboards, reports and other information sharing tools.

Managed the sales awards program, policy and procedure

Negotiated new contracts with customers and leading the development, accuracy and delivery of those contracts.

Performing administrative tasks such as forecasting, completion of call reports, monthly reports, opportunity updates, budgeting and expense reports.

Updating activities and opportunity progress in Sulkeha.com.

Conducted and assisted with orientation of new employees

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***Previous experience as an* Sales Consultant forvarious companies *in Mumbai, India (2007-2016).***

**Justdial.com, Sulekha.com, Vakrangee Limited**

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| **E D U C A T I O N**  |

V.B.S. Purvanchal University | Jaunpur, India 2005

**Bachelor of Commerce**

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