

# Abhijeet Shrivastava

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## Professional Summary

Sales Executive with 1 years experience, seeks to become the new Sr. Executive Sales & marketing. I am proficient in Customer relations. I am pursuing BCA Course for more experience in networking and I have good command for valuable communication with customers, coordination, critical thinking and customer service skills.

## Work Experience

July-2021 to Present

### Bajaj Fineserv Ltd, Chunar, Mzp[U.P]

Working as Executive- Sales & Marketing

Job Responsibilities:-

- Contributing to the development of marketing strategies.
- Designing and implementing marketing plans for company products.
- Working with the sales team to develop targeted sales strategies.
- Answering client queries about product specifications and uses.
- Maintaining client relations.

## Education

### Shri HLVIC CHUNAR MIRZAPUR

Std-10th ,UP Board

2017

### Pt. Lokpati Tripathi Inter College, Mirzapur

Std-12th ,UP Board

2021

## Languages

Hindi

— Proficient

English

— Advanced

## Core Competencies

- Excellent knowledge & Proficiency in computer skills of MS-Office, Word, Excel, Software's & Internet.
- Good project management skills.
- High-level communication and networking skills.
- Ability to work well under pressure.

## Future Goals

I want to work with that organization where I will effectively contribute my skills in the Sales and Marketing department and seek a position to utilize my skills and abilities in that Department, Commercial area Management, or Office administration. Where I can learn and grow my career with continuous improvement and an innovative attitude, which offers professional growth being resourceful and flexible.