## ManishhKhilnaney

90/65 A Ist Floor LUCKNOW ADRESS C 18/2 GOMTI NAGAR EXTENSION SECTOR 6

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INDIA

**Profile**

A motivated individual with a diverse cross-functional experience in the field of marketing and business development, thereby making a direct impact on grass –root growth of the organization

**Education**

* Post Graduate diploma in Retail Management from Y.M.C.A Delhi
* **Bachelors of Arts Delhi university 2003-2006**
* **Senior Secondary Examination CBSE 2002**

##### WORK EXPERIENCE

 **CURRENTLY WORKING AS PRO IN MATRUSHAKTI CONSTRUSTION AND POWER PROJECTS PVT LTD AS PRO LUCKNOW**

* **Worked with OYO AS HOTEL MANAGER,DELHI**
* **Had worked with The Mobile Wallet as corporate sales lead**

**. Had worked with Uber lucknow and jio as PRM**

* **Currently working with The Mobile Wallet as corporate sales lead**
* **Buddy Retail IGIA Delhi Sr Sales Consultant tenure 2.5year**
* **Planet M Retail –New Delhi ,Store manager tenure 2year**
* **The Mobile Store Ltd –Delhi Asst Store Manager tenure 3.5year**

 **Professional Achievements**

* **Increased sales from 9 lakhs to 27 lakhs in a month in Ansal Plaza store location. Awarded ‘Highest Revenue Achiever’(sales) for 3 consecutive months.**
* **Doubled sales per representative from 3 lacks to 7 lacks..**
* **Suggested and Introduced new products which helped increase sales by 23%.**
* **Awarded ‘Highest Revenue Achiever’(connection)**
* **Awarded ‘Highest Revenue Achiever’(sales) for 3 consecutive months.**
* **Received appreciation for selling highest number of Samsung handsets in a 2 months (volume growth and brand share). . Awarded Bangkok trip as recognition.**
* **Achieved sales targets for all mobile brands in Mobile Store. Awarded a trip to Singapore for the same.**
* **Consistent track record of success, exceeding and delivering sales results in the most difficult of scenarios.**

Skills

* **Time punctuality**
* **Good and soft communication**
* **Good and quick Decision making**
* **Good at maintaining current and New company and client relations**
* **Good at problem solving**
* **Well know and good at Secretarial and Administrative work**

Techical skills

* **Basic computers knowing**
* **Computers offline and online**
* **Installing configuring and maintain Software and Hardware**
* **Good speed reading and writing**
* **Proficient in Microsoft word , Microsoft excel, Microsoft Power point, Microsoft access**

##### FAMILY DETAILS

**FATHER NAME; LATE SHRI HARISH KHILNANEY (RETIRED GOVT SERVANT)**

**MOTHER NAME; SHRIMATI SHASHI KHILNANEY (HOUSE WIFE)**

**Marital status ; Married**

 **Wife name; Mrs. Shikha Khilnaney**