**Rajesh V Bangade**

Uruli kanchan, Pune,Maharashtra-412202

[bangaderajesh@gmail.com](mailto:bangaderajesh@gmail.com)

Cell: 7972549388 ,7263950180

**Professional Summary**

Dedicated the Sales Associate with a proven track record and an energetic spirit. Over seven years and above of experience in the high-end retail Industry. Adept at customer engagement and relationship building using communication and consultative sales approach. Now I want to increase my skill and ability so I am looking for new opportunities.

**Core Qualifications**

* Customer service
* Sales and up selling
* Presentation and demonstration of products
* Dedicated and enthusiastic
* Detail oriented
* To understand the customer requirement
* Give them a best product
* To maintain reports and inventory
* Handling the store and coordinate with team

**Experience**

* **Oneplus Experiences Store**

**(Channelplay Ltd)**

**Pimpri Chinchwad branch,**

**Pune .**

**Designation- Senior Sales Executive**

**Nov 2019 to Present**

**( 2 Years +)**

* Working in Mobile Industry
* Sell mobile phones and accessories
* To handle the customer queries
* To maintain our sales report
* Coordinate with team and support each others
* To handle inventory
* **Joyalukkas India Pvt Ltd.**

**Deccan Gymkhana branch, Pune .**

**Designation- Sales Executive**

**Jan 2016 to Oct 2019**

**( 3 Years +)**

* Working in Gold, Diamond, Platinum and Silver Counter.
* We will sell out all products like Watches, Divinity Items, Navratnas etc.
* I know the customers requirements and we would give them the best product and good services.
* **Axis Securities Limited,**

**Karve Road branch,**

**Pune .**

**Designation- Business Executive**

**June, 2013 to Dec, 2015**

**( 2 years + )**

* Meet new customers and explain our product.
* Call to customers from data given by our company.
* Achieved the every month sales target.
* I asked for customers' requirements and we gave them the best product and good services.
* Coordinate with team members and help them to each other.
* Collect the documents from the customer and submit them to the branch and process.

**Education**

| Course | College/School Name | University | Passing Year | Percentage |
| --- | --- | --- | --- | --- |
| B.C.A | Dr.BabaSaheb Ambedkar College, Aundh , Pune | Pune | 2014 | 51% |
| 12th  (Science) | Mahatma Gandhi Vidhyalaya, Uruli Kanchan, Pune. | Pune | 2010 | 54% |
| 10th | Mahatma Gandhi Vidhyalaya, Uruli Kanchan, Pune. | Pune | 2008 | 77% |

**Personal Details**

Present Address: Flat No.6, Hari Om Apt, Gajanan Colony, Opp. D-Mart, Kalewadi, Pimpri Chinchwad, Pune-411033.

Permanent Address: Flat No.401, Chakradhar Heights, Dalimb rd, Nr. Sadanand Bakery, Uruli kanchan, Pune-412202.

Nationality- Indian

Birth date-8 july,1992

Marital Status-Single

Gender-Male

**Hobbies**

I would like to talk with customers and sell our products. Also I like to play cricket, chess and listen to bollywood music.

**Declaration**

I hereby declare that the above written particulars are true to the best of my knowledge and belief.

Date:

Place: Pune (Rajesh V Bangade)