

AMAR AVINASH PATIL
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SUMMARY:

I have 3 years of experience as a **Sales Executive**. I have experience in Logistics Operations. I have always strived to maintain good relations with clients. I have sold products by establishing contact and developing relationships with prospects and have recommended solutions as per the needs. I have prepared reports by collecting, analyzing and summarizing information. I enjoy working in a team environment as well as independently.

EDUCATION:

Course	Institute\College\School Location	University	Percentage	Year of passing
SSC	Nalanda english modiam school	Maharashtra	75.20%	2016
HSC	Nalmda english midiam college	Maharashtra	47%	2013
F. Y.	Asian college pune	Pune University	54%	2016
T. Y b com	Asian college pune	Pune University	53%	2019

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SKILLS:

- Sales and Marketing.
- Labour Management.
- Client Management.
- Leadership.
- Business Development.
- Team handling.

Languages Known:

- English, Hindi, Marathi.

WORK EXPERIENCE:

- **Business Development Executive= Ninja cart / Udaan (FMCG/Fresh)**
- *Operation Executive = flipkart**

Company Profile:

* Flipkart = Planning, forecasting and operation control through process monitoring. ... - Work closely with Operations (FM & LM), Planning, Design, MH, LH, Central Ops to ensure smooth LM and FM delivery and pickup operations on a day to day

Udaan (FMCG/Fresh) =Business Development is core to growing business via Sellers on Udaan. This team is responsible for the business growth of Udaan and our seller partners. The team drives product adoption and evolution to ensure Udaan

becomes relevant and the obvious choice for trade to all businesses in that category.

Sales and Marketing Executive at Ninjacart Pvt

Company Profile: Ninjacart is India's largest fresh produce supply chain company with "Farm to Retailer" business model, it connects producers of food directly with retailers, restaurants, and service providers using in-house applications that drive end-to-end operations.

Responsibilities include onboarding new clients and client management, responsible to keep a check on active base and get the orders flowing, meeting sales targets, maintaining return percentage. I got the opportunity to work in operations team wherein I handled supply chain for Mini Distribution Centres(MDC) for Pune region. As part of operations team I also had responsibility to make sure the delivery for MDC is effectively reached within the stipulated time. I also have experience.

ACHIEVEMENTS:

- Received "Top Performer of the Week" award multiple times.
- In the span of around 6 months at Ninjacart, I have onboarded close to 50-60 clients!

Hobbies:

- Playing Cricket
- Music
- Reading
- Traveling

DECLARATION

I solemnly declare that all the above information is correct to the best of my knowledge and belief.

Date:

Place: Pune

(AMAR AVINASH PATIL)



