VARUN DHINGRA

Rohini,New Delhi

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CAREER OBJECTIVE

My aim is to be with a progressive organization that gives me opportunity to apply my skill and be a part of team towards the growth of organization as sales executive. To Enhance my knowledge and skills.

WORK EXPERIENCE

**Fashion Consultant in Lenskart Solutions Pvt ltd from May 2022 till date**

* Reach out to Potential Customers to Present Product Offering
* Understanding Clients Requirements
* Advising Clients in making fashion decisions
* Listening Actively to Clients needs
* Pitching Offers and Convert into sale
* Follow up with all customers for further update
* Insuring Clients satisfaction

**Tele Sales Executive in Leeway Pvt ltd from Aug 2018 to Jan2020**

* Understanding the Products and Services offered by the company
* Maintaining records of interested clients and follow up
* Building Strong Relationships with old and existing customers
* Prepare reports by collecting and summarizing Information every week
* Maintain relationship with clients by providing support, information and guidance.

**Tele counselor in High technologies solutions from Nov 2016 to July 2018**

Converts inquiries into sales by answering Inbound telephone calls

Responding to emails for course inquiries

Giving brief information about courses and Schedule a meeting

Counseling and make sales, achieving targets

**EDUCATION**

Pursuing Bcom graduation from IGNOU

12th Standard from NIOS

10th Standard from Goodley public School

**PROFESSIONAL SKILLS**

Tally ERP9 GST

CCNA Routing and Switching

MS Word, MS Excel and MS Power point

Goal oriented and ability to accomplished tasks within limited time