

CURRICULUM VITAE

Ravi Jaitly

Permanent Address

House no. 75 Faridabad,
sector 16 - Pin- 121002
Haryana

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Present Address:-

House no. 75 sector 16,
Faridabad
Haryana Pin 121002

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OBJECTIVE:

To be associated with a progressive organization which can provide me with a dynamic work sphere to extract my inherent skills as a Professional, use and develop my aptitude to further the organization's objectives and also attain my career targets in the progress.

WORK EXPERIENCE

- Worked as a **IOS App Developer** in **Xperia Technologies Pvt. Ltd.** from **Aug 2014 to April 2015**. Where I am engaged in following works :
 - Application Testing.
 - Database Management.
 - Application Development & Sale to the client.
- Worked as a **IOS App Developer** in **Vrisha Group of Technologies** from **June 2015 to Oct 2016**. Where I am engaged in following works :
 - Sales & Marketing in our Applications.
 - Data base Management.
- Worked as a **IOS Application Corporate Trainer** in **Nex-G Exuberant Solutions Pvt. Ltd.** from **Nov 2016 to Jan 2017**.
- Worked as a **Sr. Sales Executive** in **Tresor Systems Pvt. Ltd.** from **Feb 2017 to June 2018** Where I am engaged in following works :
 - Stock Merchandising.
 - ERP
 - Store Audit on Daily Basis.
 - DCOTA Installation.
 - Service Provider

- Worked as a **Sr. Sales Executive** in **IDELTA Electronic Services LLP Apple Store (Apple Premium Reseller)** from **Aug 2018 to Till (Now Internal Promoted to Asst. Store Manager last 1+ Year)**

- To Drive and maintain sales KPI's & KRA.
- Rectify Sales executive's selling skills.
- Replenishment of 3rd party Accessories & Apple Accessories.
- Replenishment of Apple Products.
- Handling Store Operations.
- Handled a team size of 3 to 6 candidates on Apple stores.
- Monthly Audit.
- Presenting PPT to our store Monthly performance.
- Maintaining Daily sales report on Excel sheets.
- Gives briefing in order to make plans to hit our daily sales target.
- Well versed in displaying Accessories & Merchandising.
- Handling Corporate sales to colleges, institutions etc.

EDUCATIONAL QUALIFICATION

- Diploma in **XCODE** in **2014** from **Expert Infotech Institute**.
- Passed **Bachelor of Science in IT** in **2013** from **Sikkim Manipal University**
- Passed **Higher Secondary Exam** in **2010** from **CBSE Board**.
- Passed **High School Exam** in **2008** from **CBSE Board**.

COMPUTER EFFICIENCY

- Computer Formatting , Software Installation - Printer Installation , Team Viewer works.
- Knowledge of Operating System – Mac & Window.
- I have a Good knowledge about Computer – MS-WORD , Power Point, Excel ,English Typing, Internet Surfing, Email ,E-Waybill.
- True POS & iRujul Software.

STRENGTH

- Making Good Communication Skills with Clients
- Always Professional at work place and focus on works,
- Punctual and Hardworking.
- Always ready to learn something new.
- Ability to Handle Pressure of work.

PERSONAL DETAILS

Name	:	Mr. Ravi Jaitly
Father's Name	:	Shri Ashok Jaitly
Mother's Name	:	Smt. Usha Jaitly
Date of Birth	:	22-Sep-1990
Gender	:	Male
Marital Status	:	Married
Languages Known	:	English & Hindi
Hobbies	:	Reading, Music, Watching Documentaries and movies.

DECLARATION

I certify that the above statements made by me are accurate, complete to the best of my knowledge.

Place:	Ravi Jaitly
Date :	Signature