

Manish Yadav

To continue my career in the marketing field as a senior sales executive I have 6.9 years of experience. I wish to expand my product marketing portfolio and develop skills and strategies in the competitive marketing industry.

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📍 Dehuroad, Pune, India

WORK EXPERIENCE

Field service technician - 1.9 yrs B2X Service Solutions India Pvt Ltd

05/2019 - 02/2021

Pune

Achievements/Tasks

- Resolving Customer queries and pick up for the phone which customer is having any issue
- If there is an issue, diagnose the issue and give it to service center for resolving the issue
- Once the issue is resolved, I used to pick the mobile from service center and handover it to customer again
- Due to communication and technical knowledge of mine I used to satisfy customer.
- Handle 2 members under me and trained them to come into the process

OSR - Oppo Sales Representative - 4 yrs Oppo Mobiles MU Pvt Ltd

05/2016 - 05/2019

Pune

Achievements/Tasks

- Engaged with customers entering the store in a sincere and friendly manner to ensure quality service.
- Consulted with customers to understand exactly what their needs were and provided tailored recommendations and solutions
- Consistently held a position in the top 5 of our monthly sales rankings
- Contacted customers to follow up on previous purchases while suggesting new merchandise and informing them about promotions and upcoming events
- Assisted in new-hire training to incorporate company values into daily duties.

Sales Executive - 1 yr Sony India Pvt.Ltd

04/2015 - 05/2016

Pune

Achievements/Tasks

- Integrated personal knowledge of products to sale and met individual and department sales goals.
- Collaborated with department team members and management/supervisory lead to actively provide customers with a great shopping experience while providing solutions to their electronics needs.
- Identified and acted upon opportunities to upsell additional wireless products and services to new and existing customers
- In case, if any customer is having issue with the new phone which he has purchased I used to resolved the issue.
- Developed and maintained knowledge of tablets, phones, headphones, speakers, smartwatch, smartband wireless bluetooth etc. and their pricing

SKILLS

Communication

Convincing Power

Good Listener

Customer Handling

Grasping power

Android Knowledge

The ability and desire to sell

A positive, confident and determined approach

LANGUAGES

English



Hindi



Marathi



EDUCATION

BCA Bachelor of Computer Application - Appeared in 2015

HSC Higher Secondary Certificate - Completed in 2012

SSC Secondary School Certificate - Completed in 2010