

Aryan Bumb

sales/marketing intern

I am an enthusiastic and motivated graduate seeking a challenging role in the sales and social media marketing department. Highly motivated to help the organization strengthen its customer relationship by identifying prospects.



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pune, india 📍

EDUCATION

UNDERGRADUATE

SYMBIOSIS CENTRE FOR MANAGEMENT STUDIES, PUNE

06/2018 - Present

Courses

- MARKETING/
INTERNATIONAL
BUSINESS

SKILLS

communication skills

leadership skills

networking skills

public relations

critical thinking

project management

social media marketing

negotiation skills

WORK EXPERIENCE

Assistant inventory manager VENKY'S

04/2018 - 05/2018

Achievements/Tasks

- I was responsible for keeping the inventory updated and keeping a track of orders placed and delivered on daily basis.
- I developed my organizational skills, team management and problem solving skills.
- Developed business relationships with suppliers and clients.

Sponsorship department sympulse fest (college fest)

03/2018 - 01/2019

sympulse fest is one of the biggest fests organized by a college which brings in fun, entertainment and academics

Achievements/Tasks

- Responsibly cold called companies for generating funds.
- Created and successfully provided with deliverables to the companies investing.
- Improved my communication skills.
- Developed relations with investors.

Hotel manager. Hotel iris.

01/2021 - Present

Achievements/Tasks

- Responsibly managing the hotel operations.
- Appropriately managing the staff.
- Multi-tasking.
- Giving key importance to customer satisfaction.
- Adequately maintaining the property.
- Critical thinking/problem solving.

PERSONAL PROJECTS

FREEZE N' FRY (a cloud kitchen that produces frozen snacks) (10/2020 - 01/2021)

- I successfully launched the products into the local market by using social media.
- Managed the social media handles and complete operations of the business (sales, inventory, delivery, raw materials, purchasing, marketing, advertisements, customer service, damage control.)
- Developed my communication and PR skills.
- Successfully converted my leads into customers.

ORGANIZATIONS

SPHERULE FOUNDATION (10/2019 - 01/2020)

contributed on an initiative " social issues" for underprivileged people and exemplary implementation of program at grass root level

CERTIFICATES

Certificate of achievement from spherule foundation
(10/2019 - 01/2020)

LANGUAGES

ENGLISH

Full Professional Proficiency

HINDI

Full Professional Proficiency

MARATHI

Full Professional Proficiency