

Aryan Bumb

sales/marketing intern

I am an enthusiastic and motivated graduate seeking a challenging role in the sales and social media marketing department. Highly motivated to help the organization strengthen its customer relationship by identifying prospects.



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pune, india 📍

EDUCATION

UNDERGRADUATE

SYMBIOSIS CENTRE FOR MANAGEMENT STUDIES, PUNE

06/2018 - Present

Courses

- MARKETING/
INTERNATIONAL
BUSINESS

WORK EXPERIENCE

Assistant inventory manager VENKY'S

04/2018 - 05/2018

Achievements/Tasks

- I was responsible for keeping the inventory updated and keeping a track of orders placed and delivered on daily basis.
- I developed my organizational skills, team management and problem solving skills .
- Developed business relationships with suppliers and clients.

Sponsorship department sympulse fest (college fest)

03/2018 - 01/2019

sympulse fest is one of the biggest fests organized by a college which brings in fun, entertainment and academics

Achievements/Tasks

- Responsibly cold called companies for generating funds.
- Created and successfully provided with deliverables to the companies investing.
- Improved my communication skills.
- Developed relations with investors.

Hotel manager.

Hotel iris.

01/2021 - Present

Achievements/Tasks

- Responsibly managing the hotel operations.
- Appropriately managing the staff.
- Multi-tasking.
- Giving key importance to customer satisfaction.
- Adequately maintaining the property.
- Critical thinking/problem solving.

SKILLS

communication skills

leadership skills

networking skills

public relations

critical thinking

project management

social media marketing

negotiation skills

PERSONAL PROJECTS

FREEZE N' FRY (a cloud kitchen that produces frozen snacks) (10/2020 - 01/2021)

- I successfully launched the products into the local market by using social media .
- Managed the social media handles and complete operations of the business (sales, inventory, delivery, raw materials, purchasing, marketing, advertisements, customer service, damage control.)
- Developed my communication and PR skills .
- Successfully converted my leads into customers.

ORGANIZATIONS

SPHERULE FOUNDATION (10/2019 - 01/2020)

contributed on an initiative " social issues" for underprivileged people and exemplary implementation of program at grass root level

CERTIFICATES

Certificate of achievement from spherule foundation
(10/2019 - 01/2020)

LANGUAGES

ENGLISH

Full Professional Proficiency

HINDI

Full Professional Proficiency

MARATHI

Full Professional Proficiency