**RESUME**

Isha

Permanent address: HN.305

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Seeking a challenging retail store management position where I can utilize my 3.5 years of experience as retail sales manager to contribute management/leadership and interpersonal skills to the benefit of the organization.

PROFILE SUMMARY

* A complete professional with more than 3 years of experience in sales.
* Leading and motivating the store team to increase sales and ensure efficiency.
* An effective communicator with excellent team building & relationship management skills.
* Driving sales initiatives & achieving desired targets with overall responsibility of returns & exploring marketing avenues to build consumer preference & drive volumes.

CREDENTIALS

* Workedas a **CUSTOMER SALE EXECUTIVE with SENNHEISER at IGI airport T3**from **8th August 2018 to 31th july 2019.**
* Worked as a **SALE EXECUTIVE with VICTORINOX at IGI airport**T3 from September 2016 to 31st march 2018.
* Worked with **RELAY as a CUSTOMER SERVICE ASSOCIATE at T1D airport** from 02 feb- 2015 to 07 dec- 2015.

ROLE

* Accountable for the sales of luggages, confectinary,Meeting, greeting customer and help them to selecting best product.
* Establish healthy business relations with clients & external associates for repeat business.
* Maintain and organize store displays to enhance product visibility.
* Maintaining Daily sales Reports and cash trackers for the better review of business.
* Provide training to new employees to uphold company policies.

ACADEMICS

* **2019 :BSW**from IGNOU.
* **2014: B.A**fromUP Board.
* **2011:** Intermediate (10+2) from CBSE Board.
* **2009:**High School (10th) from CBSE Board.
* **2020:**Pursuing MBA from Bharati vidyapeeth Deemed university.

ACADEMIC ASSIGNMENT

* 1 month worked as a volunteer with BALSHAYOG NGO in Connaught place Delhi

HOBBIES

* Travelling
* Listening to music

IT SKILLS

* Well versed with MS Word, Excel, Power Point and Outlook.

PERSONAL PROFILE :

* Date of birth 05th October 1993
* Father name Mr. Harish Mehta
* Nationality Indian
* Marital status Married.
* Language known English, Hindi

(Isha)