# **MO. ZUBAIR KHAN**



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# 🖌 SKILLS

 Connoisseur in team leading, trainer, coordination and counseling • Strong verbal and communication skills • knowledge of kpi •Organization and prioritization skills • Problem analysis, use of judgment and ability to solve problems efficiently • Self motivated, initiative , high level of energy • Good in customer service,objection handling • Tolerant and flexible to different situations • Self motivated, initiative , high level of energy

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To Communicate with different peoples, Watching movies and Investing in share market.

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English,Hindi, Urdu

## OBJECTIVE

4+ years of experience as a Retail Sales Associate in a fast paced environment with experience to handle customers, customer calls and monitor large sums of money with minimum supervision. Seeking a position in a positive and stable environment that will provide interaction with customers and allow career development opportunities with the company

### EXPERIENCE

# Ambience Mall Vansant Kunj Central In PARK AVENUE Brand Retail Associate 06-01-2019 - 05-08-2020 Maintain constant presence on sales floor to address customer needs. Approach browsing customers and initiate conversations to determine buying preferences. Followed latets trends in order to provide up- to-date information to customers. Skilled in handling customers at rush hour and collecting payment for sold merchandise.

- Processed customer payment by cash and credit card.
- Handled returns and answering questions about product, policy and services.

### Blackberry

### 05-09-Í2020 - 10-02-2021

- Sales Associate
- •Approach browsing customers and initiate
- conversations to determine buying preferences.
- Recommend appropriate items and direct or lead customers to selections.
- Assist customers with trying on items, finding appropriate sizes, and completing purchases.
- Awarded employee of the month twice.
- Provided information regarding store policies, product manufacturer and popular items.

#### Louis Philippe

Sales Associate

•Conducted cash and credit transactions for customer purchases.

•Assisted the customer with fashion consulting and help with clothing and apparel.

•Greeted and checked out customers.

•Facilitated an outstanding customer experience by giving exemplary customer service.

### EDUCATION

<b>Asim Siddiqui Memorial Degree College</b> B.Com	2021-2023
NATIONAL INSTITUTE OF OPEN SCHOOLING INTERMEDIATE	2019
85%	
UP BOARD HIGH SCHOOL 80%	2020

# R ACHIEVEMENTS & AWARDS

Achieved a 98.5% customer feedback score upon first month of work and maintained it for 4 years.