

Vishal Singh

Sales Associate

Sales Associate with 3+ years of experience in retail environments. Recognized for ability to communicate with customers and provide exceptional service that ensures client retention and positive feedback. Now looking for a rewarding position where I can serve customers and increase customer retention.

Experience

2019 - Sr. Sales Executive

***iNvent Apple Premium Reseller , New Delhi**
July 2019 to January-2020 - 7 Months*

- Demonstrated product and features to customers, answer questions and overcome objections.
- Managed inventory control, cash control and store opening and closing procedures.
- Rotated merchandise and displays to feature new products and promotions.

2016 - iPhone Solution Consultant

***ChannelPlay Limited, New Delhi**
October 2016 to November 2018 - 2 Years, 1 month*

- Engaged with customers to effectively build rapport and lasting relationships.
- Communicated with customers to understand need and recommend appropriate solutions.
- Prepared merchandise for sales floor by pricing and tagging.
- Maintain current knowledge of applicable sales and product changes in order to provide best possible service for all customer needs.

Education

2020 - Bachelor Of Computer Application

[Indira Gandhi National Open University](#)

Status : Studying

Certificates

2018 - Computer Science 101

[online-Stanford-edu](#)

2021 - App Development With Swift Level 1

[Certiport - Pearson Education](#)

2021 - Apple Teacher

[apple.com/uk/education/k12/apple-teacher](#)

Personal Info

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[kuwarvishal12345@gmail.com](#)

Address:

Munirka Village,
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Skills

Communication

Collaboration

Organisational Skill

Problem-solving

Interest

Reading Books

Sci-Fi Movies

Language

Hindi : Advanced

English : Intermediate