

Resume

❖ PERSONAL PROFILE

NAME Faisal Razzak Kachhi

ADDRESS Kondhwa Khurd
Pune 411048.

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DATE OF BIRTH 25th April 1989

MARITAL STATUS Single

Hobbies Swimming, Traveling

❖ SKILLS

- *Goal oriented*
- *Current Information*
- *Self Confidence*
- *Responsibility*
- *Pleasant and convincing Nature*
- *Good Communication*
- *Positive Attitude*
- *Product knowledge*

EDUCATION QUALIFICATION

• Degree	• University/Board	• Year	• Class
• SSC	• Maharashtra	• 2005	• 50%
• HSC	• Maharashtra	• 2007	• 60%
• TYB.Com	• Pune	• 2010	• Second
• M.COM	• Pune	• 2013	• Second

❖ **CAREER PROFILE:-**

1	Current Employment	
	Organization:	Manak Waste Management (Cashify)
	Designation	Store Manager
	Work Experience	1 year
	Store Location	Camp MGRD Pune

2	Previous Employment	
	Organization:	Xiaomi India Private limited
	Designation	Assistance Store Manager
	Work Experience	2 Years
	Store Location	Mi Home Phoenix Market City Pune
		Mi Home Seasons Mall, Magarpatta Pune

3	Organization:	Vivo India Private Limited
	Designation	Exclusive Store Manger
	Work Experience	6 Months
	Store Location	Seasons Mall Ground Floor, Magarpatta Pune

4	Previous Employment	
	Organization:	Samsung India Electronic Private Limited
	Designation	Samsung Experience Consultant
	Work Experience	8 Years
	Store Location	Pune all LFR

RESPONSIBILITIES:-

- In morning daily we have gate Meeting and Discuss with staff about Offers and price change updates of related products of Phones, TV's, Accessories as per market.
- Discuss about how to Increase in Sales. Achieve Store Monthly Target, balance left to achieve and achieve monthly incentive.
- Maintain duty roster of Staff weekly and send to HR and Reporting Line Manger and maintain staff on floor.
- Solve customers Query and Build Customer Relationship, Provide them after Sales Service , Data transfer while demo after purchase
- Check store is properly Clean and hygienic, Display mobile piece is clean and demo mode is working in it.
- Check Store Vm is up to mark Price tags are updated if any offer is going on are Displayed at Cash Counter
- Daily maintain stock count and send to monthly send Report to audit team physical vs system Report.
- Send monthly Expenses of Stores to Finance department
- Daily need to tally Cash, Batch close, online payment Partners Report on Mail and send to Audit Team, Cash deposit on daily Basis.
- Activities for increase walk-in of Store

Declaration

I hereby declare that the above information and particulars are true and correct to the best of my knowledge and belief.

{FAISAL RAZZAK KACHHI}