

## **CURRICULUM VITAE**

**Guruningayya Hirmath**

Tel: +91 9886233442 (IND)

Email:guruhiremath442@gmail.com

### **CAREER OBJECTIVE**

To Produce Outstanding Result By Applying My skills The Best of My Ability And Thereby Ensure' Mutual Growth For My Organization And Myself. A Keen Planner, Strategist & Implementer With 'Attained Proficiency fn Project Planning At Given Specific Time As Well As Emergency basis, Preset Budget & Deadlines.

Looking for challenging opportunity to utilize and have the desire to make success while being resourceful, innovative and flexible.

### **Work Experience**

Total Experience	:	5 year 5 months (Still working)
Company Name	:	<b>Future Retail Ail Lmt Big Bazaar Mangalore</b>
Service	:	Sales Executive
Place	:	Mangalore
Designation	:	Team Member
Duration	:	1 July 2016 to 25 Dec 2017
Experience	:	1 year 5 months

Company Name : **Veekesy Plastomers India Pvt Ltd**  
(VKC Karnataka Branch)  
Service : Marketing  
Place : Karnataka  
Designation : Territory Senior Sales Executive  
Duration : 27<sup>th</sup> Dec 2017 to 30<sup>th</sup> Aug 2019  
Experience : 1 year 7 months

Company Name : **Channel Play Limited (Working for Apple)**  
Service : Retail Sales  
Place : Mangalore  
Designation : Senior “Ipro”  
Duration : 30<sup>th</sup> Sep 2019 to Still working  
Experience : 2 year 5 months (Still working)

### **Duties and Responsibility**

- Identify business opportunities & target markets.
- Make initial customer contact through visitor
- Identify each potential customers needs.
- Manage accounts managements and-expansion activities.
- Build meaningful relationship within the company and butside.
- Research markets trends and products.
- Check quality and quantity of product prior to delivery.
- Review self sales performance with a view to improve it.

### **PERSONALITY TRAITS**

- Goal oriented and self-motivated.
- Excellent interpersonal skills.
- Efficiency of managing multiple tasks.
- Hard working and flexible to work in shifts.

### **Special `Skills**

- Proficient in excel spreadsheets and popular computer software
- Team oriented with high attention to detail
- Detail oriented
- Exceptional organizations skills

### **Professional Qualification:-**

<b><u>COURSE</u></b>	<b><u>INSTITUTION</u></b>	<b><u>YEAR</u></b>
MECHANICAL ENGG	ANJUMAN POLITECHNIC HUBLI	2015
SSLC	GOVT HIGH SCHOOL HARLAPUR	2012

### **Personal Details**

Date of Birth : 26.01.1997

Gender : Male

Marital Status : Single

Nationality : Indian

Languages Known : English, Hindi, Kannada, Tulu

Hobbies : Travelling, Internet Browsing,  
Listening Music, Reading

Address (Permanent) : At/Post Kalas Tq  
Kundagol Dist, Dharwad  
Pin-581107

### **Declaration**

I Hereby Declare That The Above-Mentioned Information's Are True And Correct As Per My Knowledge. And bear her responsibility for the above mentioned particulars.

Date:-

Place: Mangalore

**Yours Sincerely**

**(Guru Hiremath)**