

Faizan Ashfaque Sayyed

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Date of Birth	09/09/1999
Gender	Male
Nationality	indian
Marital Status	Single
Languages Known	Hindi,English,

SKILLS

Good communication, interpersonal skills , Workplace culture development, Emotional Understanding, Active listening skills, Confidentiality, Conflict Resolution.

EXPERIENCE

Ninja Cart , Pune - sales executive

Udaan, Pune - sales executive

Mk mobile- sales executive

Magic Bus , Pune Placement Officer

- Analyzed and planned the strategies for enhancing the overall Growth.
- Conducted activities and campaigns based on analysis. Generate Sales In both B2B and B2C markets.
- Achieving the targets by creating strategies and also helping
- Team to meet the achieved targets in order to complete the target vs achieve plans
- Also managing team and implementing strategies on their performance for better team work
- Visiting clients , communicating and understanding their needs and accordingly conducting the activity
 - Client Relations
 - Coordinating with Clients and timely execution of recruitment. Involved in business development functions.
 - Achieving the targets in terms of Developing Client relations, Net Addition & Revenue Generation.
 - Generating business from the existing accounts and achieving profitability and increased Growth.
 - Resourcing & Recruitment Handling end to end Requirements Interacting with the technical panel for clarity on the requirements Identifying the resource through Networking, Mapping companies,
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EDUCATION

Division	Board / University	Grade
S.S.C	Maharashtra Board	Passed
H.S.C	Maharashtra Board	Passed
Fy.Bcom	Pune University	Passed
Sy.bcom	Pune University	Appeared

- MS-CIT

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