

# ADITYA JAGANNATH KALE

Pune,maharashtra • +917558659228/ • [adityakale996@gmail.com](mailto:adityakale996@gmail.com) • <https://www.linkedin.com/in/aditya-kale-001695240/>

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## EDUCATION

- **SAVITRIBAI PHULE PUNE UNIVERSITY** pune, india  
**SARHAD COLLEGE OF ARTS, COMMERCE, AND SCIENCE** 2022  
**GRADUATED,BACHELLOR OF COMMERCE (BCOM) WITH (7.61 CGPA)**
- **SARHAD COLLEGE OF ARTS, COMMERCE AND SCIENCE** pune,india  
**CLASS XII WITH (56%)** 2019
- **SARHAD COLLEGE OF ARTS, COMMERCE, AND SCIENCE** pune,india  
**CLASS X WITH (58.9%)** 2017

## EXPERIENCE

### ACUKERA PROPERTIES .PVT .LIMITED SALES EXECUTIVE

Pune, India

Aug-19 to Mar-20

- : Learning sales Analysis , communication , negotiation  
Creating monthly target , make a bond between company and customer friendly , do a site visit , scheduled and managed appointments to show homes and arranged meetings between buyer and sellers , communicated with all involved parties in a timely and professionally manner.

## ACADEMIC EXPERIENCE

- Event organizer in a school and college annual day and other functions
- Always an Active member of school and college
- Have been a Leader in Cultural Committee , NAAC
- 1<sup>st</sup> prize and certification in various activities like sports ,cultural.

## TECHNICAL SKILLS

- **Analytical Tools:** Microsoft Office works with MS word, MS power point, Basic MS excel
- **Operating system:** Microsoft Office works with MS word, MS power point, Basic MS excel

## CERTIFICATIONS

- ILTCO – International training center /a self guided 1 week online course  
[fire safety and management].
- MSCIT.

## PERSONAL SKILLS

- Dedication Toward work
- Have a quick learning ability
- Teamwork
- Communication
- Languages: English,Hindi,Marathi.

**HOBBIES**

- Writing , reading , playing sports , travelling , trekking , riding
- Nationality- INDIAN

**DECLERATIONS**

I hereby declare that above written particulars are true to the best of my knowledge and belief

DATE - 12/02/2023

PLACE – PUNE

aditya jagannath kale