

**Chanchal Singh**

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***In quest of professional enrichment opportunities in Retail Operations.***

**SYNOPSIS**

* A competent professional with around 12 Years of experience in Retail Operation and TeamManagement.
* Experience in Cosmetics, Skin Care & Perfumes.
* Expertise in handling Inventory Control, Stock Management & Customer Service.
* Proficient in understanding the organizational behavior, management responsibilities, Delightful customer Experience, market behavior and merchandising activities.

***Organizational Experience***

**Apr2012-jun 2020- Delhi Duty Free Services Pvt. Ltd. (Lo’real Luxury) Brand Ambassador**

**The Accountabilities**

* Responsible for sale, Target & delightful Customer Experience.
* To give the feedback of fast moving Product to the merchandiser.
* Making Stock Report (stock take, glo lookbal counting, maintain stock register, stock replacement).
* Visual merchandising on the counter.
* Checking daily, all the Price tag are nit & clean
* Handling service problem & promotional activities running in the store.

**Nov-2010-2012 Givenchy(Tarz) Perfume Consultant**

**The Accountabilities**

* Responsible for sale, Target & delightful Customer Experience.
* To give the feedback of fast moving Product to the merchandiser.
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* Visual merchandising on the counter.
* Checking daily, all the Price tag are nit & clean
* Handling service problem & promotional activities running in the store.

***The Accountabilities:***

***Sep-2008 To Nov 2010 Ponds(HUL) Skin Consultant***

* Achieving sales target and ensuring profitability of the Dept.
* Skin Analysis & suggest to customer for the right products.
* Increasing the Customer Satisfaction Level.
* Coordinating with Supply Chain Management for stock replenishment.
* Sending reports to H.O.
* Handling service problem.

***Academia***

**10+2 from Uttrakhand Board**                                                 **(2006)**

***Personal Detail***

Date of Birth: 26th Jun1988

Present add.-Rzh14 gali no 10 raj nagar 2nd palam colony new delhi -110077

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