

# Profile

Experienced and driven Sales Representative with a proven track record of exceeding goals and increasing sales volume and company presence. Dedicated to increasing sales by providing customers with careful consideration and support. A strong leader with the ability to increase sales and develop strategies to retain customers. Results driven individual with a niche for increasing revenue streams and developing long lasting and effective client relationships.

# Employment History

Sales Executive at iPearl Apple Authorised Reseller, Ahmedabad February 2019 — February 2020

- Established sales goals by forecasting annual sales quotas and projecting expected sales volume for existing and new products.
- Identified and maximized sales opportunities, and increased customer retention rates.

# Sales Executive at Venus Data Products Pvt Ltd, Ahmedabad March 2020

- Worked to ensure a neat and attractive sales environment, and assisted in the setup of visual displays.
- Established sales goals by forecasting annual sales quotas and projecting expected sales volume for existing and new products.

# Education

SSC, Gujarat Secondary & Higher Secondary Education Board, Ahmedabad

May 2015

Diploma Electical Engineer, Gujarat Technological University, Ahmedabad

May 2020

#### Details

3-5,Uttamnagar,Mangaldas Sheth Ni Chali,Maninagar,Ahmedabad Ahmedabad, 380008 India 9727345095 rishidabhale3012@icloud.com

Date / Place of birth

30 Dec 1999 Ahmedabad

Nationality Indain

### Skills

Effective Time Management

Communication Skills

Computer Skills

Customer Service

# Languages

English

Hindi

Gujarati

# **Hobbies**

Traveling, Long Drive,