

PRIYANKA BISWAS

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OBJECTIVE

To attain the peak of success with my hardwork & potential in shortest possible time to get a challenging role member where I can utilize my skills and experience appropriately.

EXPERIENCE

August
2021 -
March
2022

Tele minds Pvt.Ltd
Sales Executive

- Developed Sales Leads through cold calling.
- Working in CRM, collected qualifying information and coordinated and set appointments for sale staff.
- Answered all customer questions related to product and service.

September
2020 -
February
2021

Technify Pvt. Ltd
Video Operator Executive

- Coordinating with the colleges and giving proper technical support regarding DMMP 2 project implemented by National Medical Commission.
- Deputing engineer to the college once we received the confirmation from the college for final connectivity to command & control center.
- Prime responsibility is to monitor the 3 cameras installed at college end at specific location- LT, Path Lab and OPD.

June 2019
- March
2020

Buy My Leads
Sales Representative

- Analyzes the eligibility of the customer who seek to acquire loans for homes and business.
- Contacting customers over the call to inform them about the mortgage and property discussed all the interest rate and benefits with customers.
- Enter and update the customer information in a database.

July 2018 -
May 2019

VCall Pvt. Ltd
Assistant Representative

- Handling customers on inbound and outbound as per the requirements.
- Analyze customer profile past due by 180 days and sending worse case scenario to accounting for bad debt status.
- Conduct follow up calls with customers to collect past due payments.

EDUCATION

2018

Jindal Public School
Commerce

2021

School of Open Learning
Bachelor of commerce

SKILLS

- Sales
- Ability to understand customer requirement and solving them
- Coordinating with Co-workers
- Team Building

ADDITIONAL INFORMATION

- Diploma in Fine Arts.
- Basic Knowledge of MS Office.
- Good Typing Speed upto 38 WPM.