

VISHAL D BHATT

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PROFESSIONAL SUMMARY

To obtain a challenging and responsible position in the organization with my Diligence competence, honesty and by believing my best performances. Highly instrumental in new store and product launches. Store Manager driven to apply a strong work ethic and motivational skills to achieve store goals, as well as employee and customer satisfaction.

SKILLS

- Excellent customer service skills
- Customer relations
- Staff training and development
- Opening and closing procedures
- Merchandising
- Goal-oriented
- Strategic think
- Store displays
- Customer-oriented

WORK HISTORY

MAY 2012-JUNE 2013

Sales Promoter Sony India Pvt Ltd



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- Assessing sales performance.
- Promoting bestselling items, whilst maximizing the profits for the organization.
- Responsible for price negotiations and getting the best product at the best price.
- Sales and profit predictions.

JULY 2013-MARCH 2014

Sales Executive Cyber Peripherals Pvt Ltd

- Assessing sales performance.
- Promoting bestselling items, whilst maximizing the profits for the organization.
- Responsible for price negotiations and getting the best product at the best price.
- Sales and profit predictions.

MAY 2014-OCTOBER 2016

Store Manager Dell India Pvt Ltd

- Preparing budgets and financial presentations to the higher authorities.
- Planning for promotions and pricing strategies. Managing stock distribution.
- Attending vendor meetings.
- Supervising and training subordinates.
- Budget management and allocation, Deciding on the marketing strategies.
- Preparing and raising purchase orders timely.
- Preparing product lists and reports, Inventory management.

OCTOBER 2016-JUNE 2017



Store manager | Apple store | At Various Locations

From Oct 2016 to August 2018

- Preparing budgets and financial presentations to the higher authorities.
- Planning for promotions and pricing strategies.
- Managing stock distribution.
- Attending vendor meetings.
- Supervising and training subordinates.
- Budget management and allocation, deciding on the marketing strategies.
- Preparing and raising purchase orders timely.
- Preparing product lists and reports, Inventory management.
- Assigning target.

EDUCATION

2014 Diploma in Computer technology, MIT Polytechnic College, Vaijapur, Maharashtra, India

2017 BBA : Vivekanand College , Aurangabad, Maharashtra, India

2019 MA(Economics) – 1st Year – Vardhaman Mahaveer , Kota

Additional

Birth Date – 17th March 1994

Address: Bhatt Nivas ,Sevak mohalla, Seriya ,Tq: Salumbar, Dist: Udaipur- 313027





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